SQX Solution Day Q4 2022

2 December 2022 (Friday)
12:00 – 17:00pm
The Mira Hong Kong Hotel
118-130 Nathan Rd, Tsim Sha Tsui, Kowloon, Hong Kong

REGISTER NOW

email to RSVP@securex.hk for inquiry

(Limited Seats, registration will be based on SQX's final confirmation)

Main Sponsors:

HUAWEI

milestone

Quantum

zenitel

Technology Partners:

i-PRO

VAIDIO BY IRONYUN

ST Engineering

Supporting Partners :

AGILECORE

KeeDas

MLiS

veracity

VUERON

Programme Rundown

Time	Programme	Speakers (Final speakers' line-up subject to changes)
12:00 to 13:30	**Registration, Lunch & Technology Corner Visit**	
Session One 13:30 to 15:00	Opening Speech	Mr. Alex Kwan (SQX)
	Milestone's Open Platform applied in Smart Campus	Mr. Jason Ong (Milestone)
	Next Generation AI-Enabled Video Analytics	Mr. Daniel Luo (IronYun)
	Huawei's Network Solution	Mr. Gary Fung (Huawei)
	AGIL Fence and Intelligence Security System	Mr. Bernard Wong (ST Engineering)
	Schmidt IoT MLiS Smart Lamp Pole Solution	Mr. Ryan Ma (Schmidt)
15:00 to 15:45	**Coffee Break and Technology Corner Visit**	
Session Two 15:50 to 16:55	Quantum's Hyper Converged Infrastructure and Large-scale Storage Solution	Mr. Philip Teo (Quantum)
	Zenitel Intelligent Public Address and Intercom Communication	Mr. Felix You (Zenitel)
	The New Standard in Security Driving AI-ification	Mr. Alvin Quek (i-PRO)
	AgileCore's Smart Security & Facility Management Solution	Mr. Simon Chow (SQX)
16:55 to 17:00	**Lucky Draw and Closing**	

Speakers & Panelists

Mr Bernard Wong
Sales AVP, Smart Security and Automation, ST Engineering

Mr Alvin Quek
Director, i-PRO APAC (Asia), i-PRO
More than 20 years of Experience with a demonstrated history of working in the access control and surveillance industry. Skilled in Sales, Management, Account Management, and Pre-sales.

Mr Gary Fung
Senior Solution Architect (Enterprise IP), Huawei
Gary is the Senior Solution Consultant for Huawei Enterprise Solution with various successful cases on Hong Kong Large Enterprise, Utility, Banking & Finance Sector, Education Sector and Government Sector. He is also the Solution Architect on IP Solution which include IP Networking, Wi-Fi, Security, Cyber Security Solution and some industrial focus solutions.

Mr Daniel Luo
Vice President of Regional HQ, IronYun Singapore Pte. Ltd.
8 years regional business experience in AI video analytic industry, 25 years international business experience and 5 years software development in the electronic manufacturing sector. Has established strategic business partnerships in the region, supporting the partners and assisting end-customers to meet their AI video analytics requirements and expectations with the state-of-the-art AI technology.

Mr Jason Ong
Business Development Manager, Asia, Milestone
Jason is the Business Development Manager (Asia) for Milestone Systems. He takes care of business development and key account activities for ASEAN, Greater China, and Korea. He has 6 years of experience working on advocating the use of video technology for several key verticals such as smart cities, transportation, and manufacturing.

Mr Ryan Ma
Senior Director, SCHMIDT IoT Technology
Over 20 years of experience in industrial communication, familiar with Ethernet, serial, and wireless connectivity, especially for cellular. Working and providing in industrial IoT solution, such as factory automation, power distribution, metering, environment monitoring and smart city etc.

Mr Felix You
Business Development Manager, Greater China, Zenitel
Over 20 years background in security industry, familiar with physical security, from risk assessment, system design, planning, integration to security monitoring and operation management. Working extensively across greater China including Tyco Fire & Security, G4S and Zenitel.

Mr. Philip Teo
Regional Director, Quantum
Over 20 years of experience in the security industry. Rich experience with the various sub-sectors of the security industry, including video surveillance, access control, intercom, transmission, and storage etc. Fully understand the vertical industry applications, such as building, finance, education, retail, transportation, safe city.

Mr. Alex Kwan
General Manager & Founder, SecuRex Solution Limited
Alex is heading the video centric business of his team, together with various world leading video management and video analytics solution, in Hong Kong, Macau and China. He has over 20 years of experience in surveillance and video related industry, in various capabilities, including, manufacturing, software development, solution integration and value adding distribution.

Mr. Simon Chow
Sales Director, SecuRex Solution Limited
Over 20 years of experience in the security industry. Rich experience with the various sub-sectors of the security industry, including video surveillance, access control, intercom, transmission, and storage etc. Fully understand the vertical industry applications, such as building, finance, education, retail, transportation, safe city.

milestone

- **Founded in 1998**
- Standalone company in the Canon Group
- **A global leader in open platform video management software**
- Software sold through a network of authorized and certified partners
- Offer customers a flexible, scalable, future-proof video management solution

The Milestone Advantage

Freedom of choice

XProtect supports a wide choice of network hardware devices—over 8,500 digital cameras, encoders and digital video recorders from 150+ manufacturers.

Open Platform

Milestone's open platform gives you the ability to take advantage of an entire industry's innovation, increasing the value of your surveillance system.

Highly Secure

High level encryption and security, combined with password-protected files, and granular control over individual system access, creates a secure platform.

Deeply-Engaged Support

Customizable

Always in Control

Milestone Marketplace

User-Friendly

The Formation of i-PRO

We launched our new i-PRO logo to symbolize our new company and brand, working toward further growth based on our legacy of over 60 years of Panasonic innovation with end-customers having a strong awareness of us.

<Previous i-PRO logo>

i-PRO

<New i-PRO logo>

i-PRO

As the first step of our initiative, the new logo appears on our new network camera with the AI engine we launched in July 2020. Upcoming newly released products will all appear with our new logo and most of existing products will running change as well.

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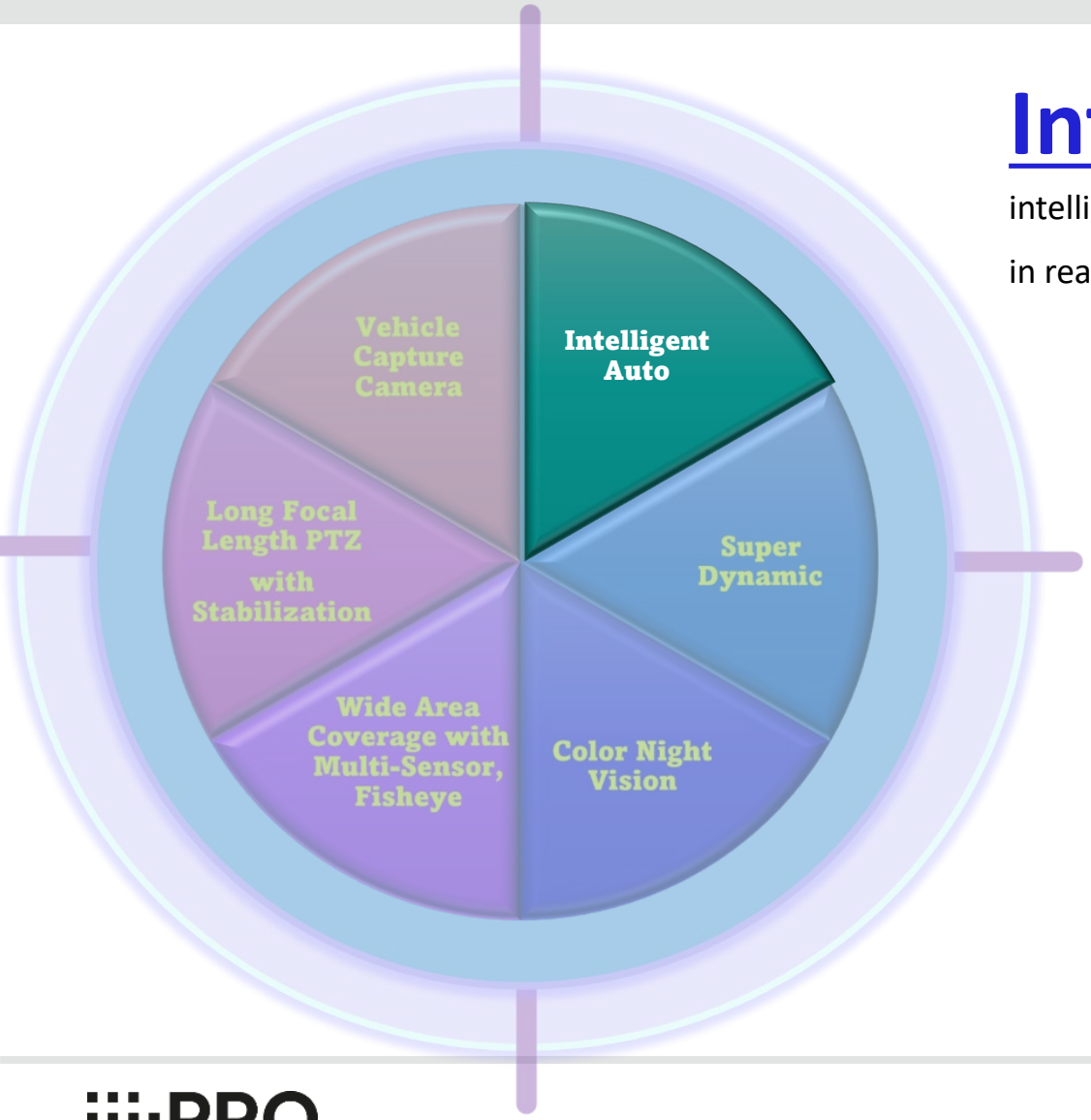
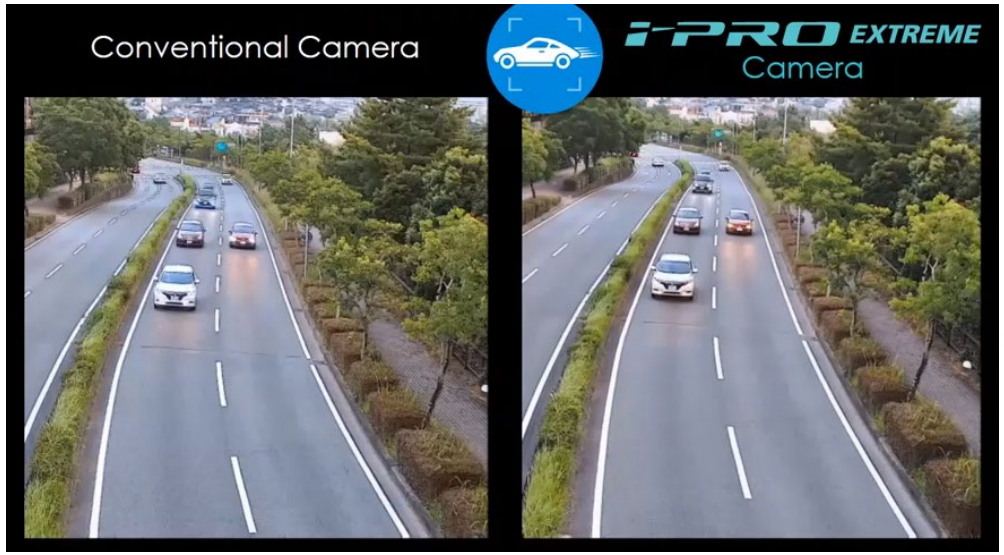
Extreme Visibility



Intelligent Auto

intelligent Auto monitors scene dynamics and motion to adjust key camera settings automatically in real-time reducing distortion such as **motion blur** on moving objects.



Recognize moving object and change shutter speed

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Why i-PRO

Create New Value Continuously And
Contribute To The Security And Safety Of Society

Open Platform strategy

➢ Strategic alliance

milestone

High Level Integration

i-PRO Active Guard (i-PRO AI applications)

Stable & Quick delivery service

➢ Strategic stock at i-PRO factory

- Camera: 88 models
- NVR: 5 models
- Accessory: 56 models

Delivery expectations will be **within a month from order !**
While stocks last.

SO, start sending your POs in! ☺

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Core Product solutions

Public Address, General Alarm and voice Alarm

Intercom, Help Points, IP Speakers

Integrated Solutions

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Safety & Security Business Unit Onshore

Acts as manufacturer, with an indirect sales model

- Premium audio products
- Ecosystem partner programs
- Integrations with key vendors
- Lower total cost of ownership
- Quality management

zenitel

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CORE APPLICATIONS

SECURITY & SAFETY

Intrusion Detection
License Plate Recognition
Facial Recognition & Face Search
People Counting

Loitering/wrong direction/falling

Vehicle Counting

wrong direction/illegal parking

HEALTH SCREENING

Occupancy,
Temperature Detection

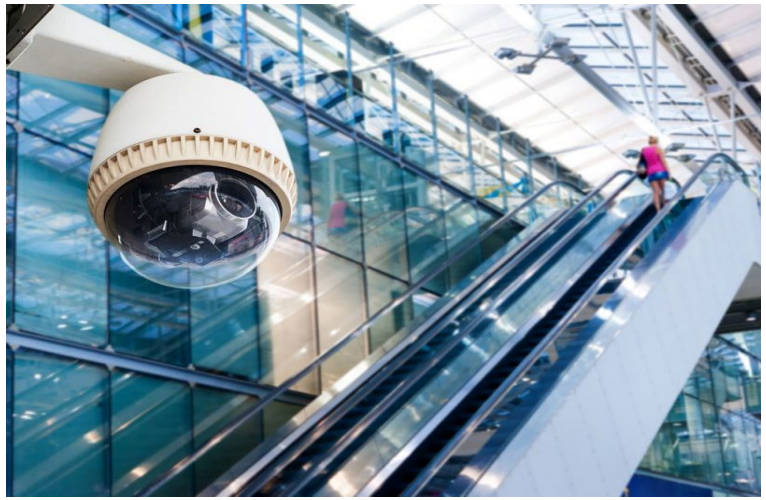
ACCESS CONTROL

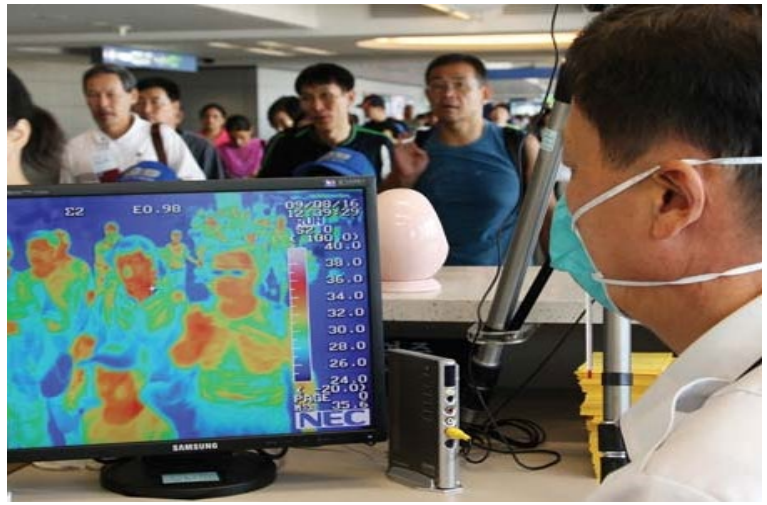
License Plate Recognition
Facial Recognition

REAL-TIME ALERT & FORENSIC INVESTIGATION

Video Search

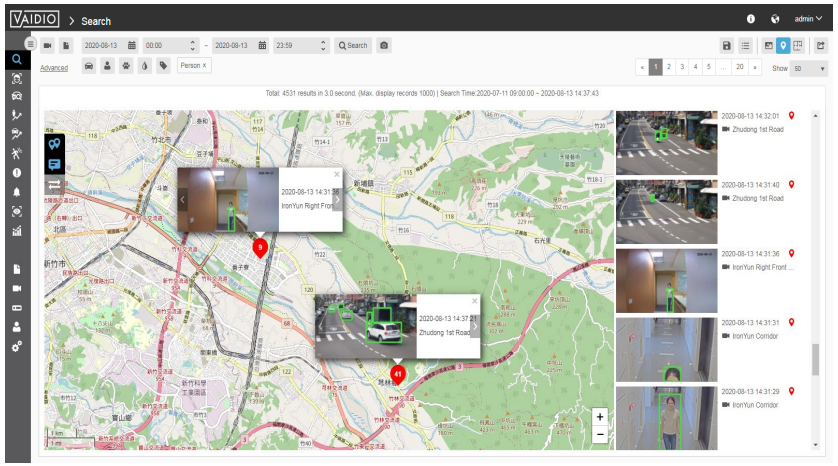
with expandable object coverage using DIY



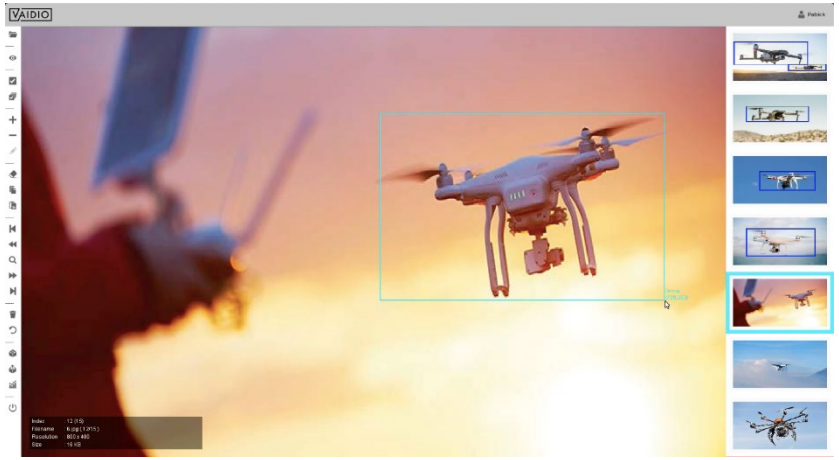


VAIDIO PLATFORM

Core Application



Vaidio DIY Application

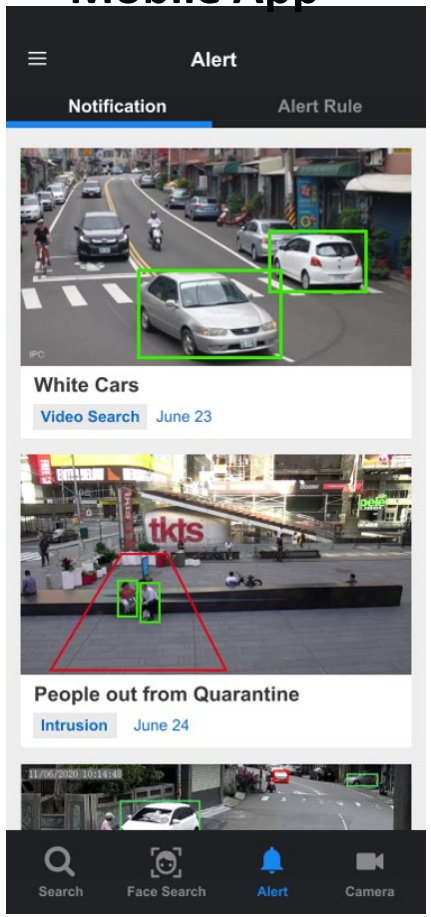


YouTube

Vaidio DIY Demo *(YouTube Video)*

CLICK HERE

Mobile App



YouTube

VaidioCam App Demo

VaidioCam App Demo - YouTube *(YouTube Video)*

CLICK HERE

Camera App

Video Surveillance Portfolio

Infrastructure for Video Surveillance of any Size and Scope

Quantum®

Your difference is in your data.™

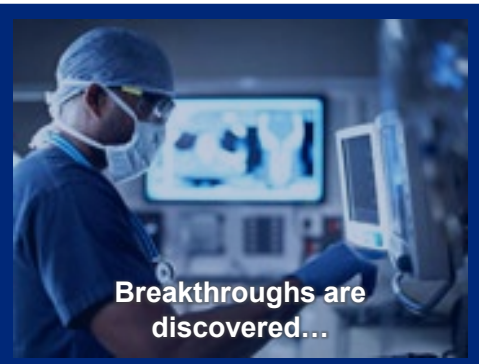
Quantum - Global Leader in Storage and Video

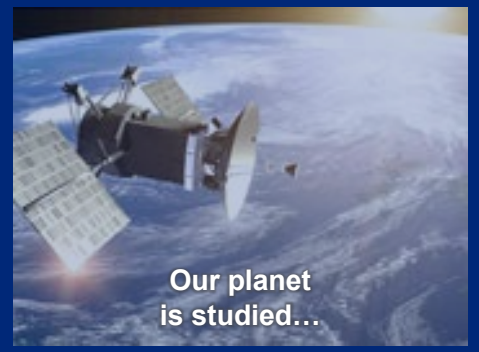
40 Years as a trusted custodian of digital data

20 Years managing video and unstructured file data

30,000 Active support contracts around the world

44+ Exabytes of data preserved





…ON QUANTUM

AGIL Fence PIDS

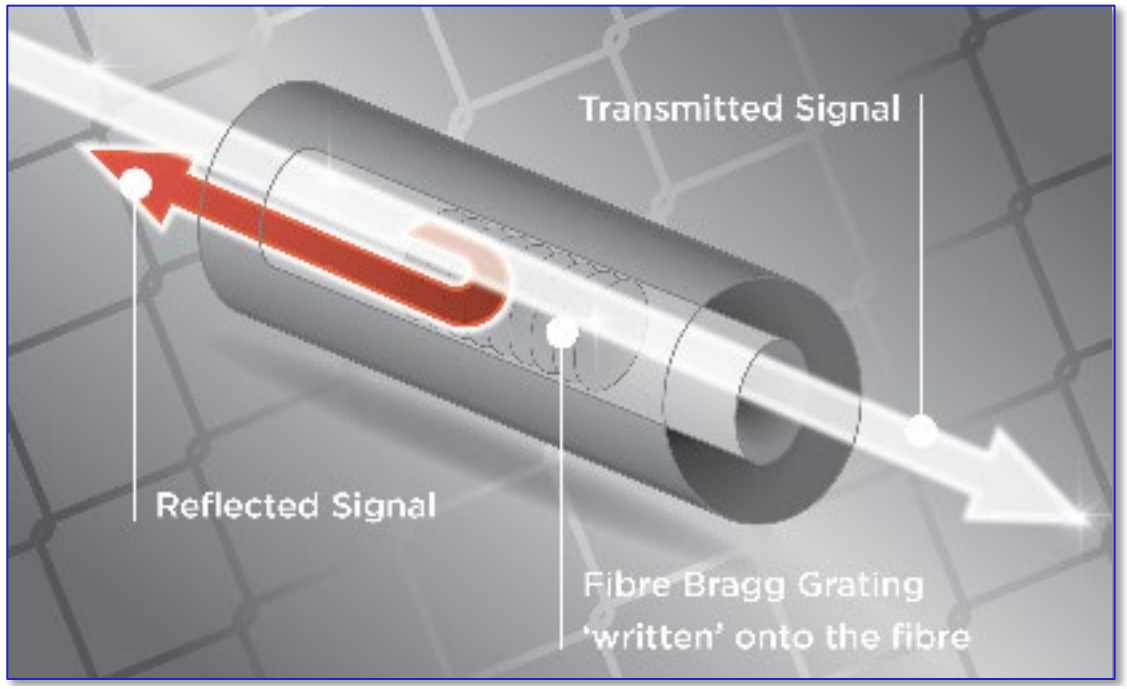
Based on advanced FBG sensors, designed and developed to overcome the perennial issues of poor detection, high false alarm rate and lack of pinpointing capability.

AGIL™

AGIL Fence – Key Technologies

Next Generation, Fibre Optics Sensors

- FBG Sensors embedded in a fibre optic cable, in
- Highly sensitive optical strain sensor
- Paired with Advanced Signal Processing Algorith



Designed and developed by ST Engineering

Integrated with milestone

What is MLiS?

- **M**akes **Li**fe **S**imple
  - Pronounce as M-Lis
- Thales sole distributor in Pan-Asia since **1998**
  - *Extensive experience in M2M segment*
  - *Extensive customer base in M2M segment*
  - *Strong technology team*
  - *Strong regional presence*
  - *In-depth local knowledge*
- Project team was setup in late 2007 targeted to provide a quick fix and communication integration expertise
- To develop the range of communication related products catering to various M2M/IIoT needs
- To provide simple and ready solution for targeted segment

SCHMIDT

Industrial Data Communication Target Markets

SAFE CITIES

ITS/Vehicle

Railway

High Secure Surveillance

EN50121-4

Substation, Factory Automation

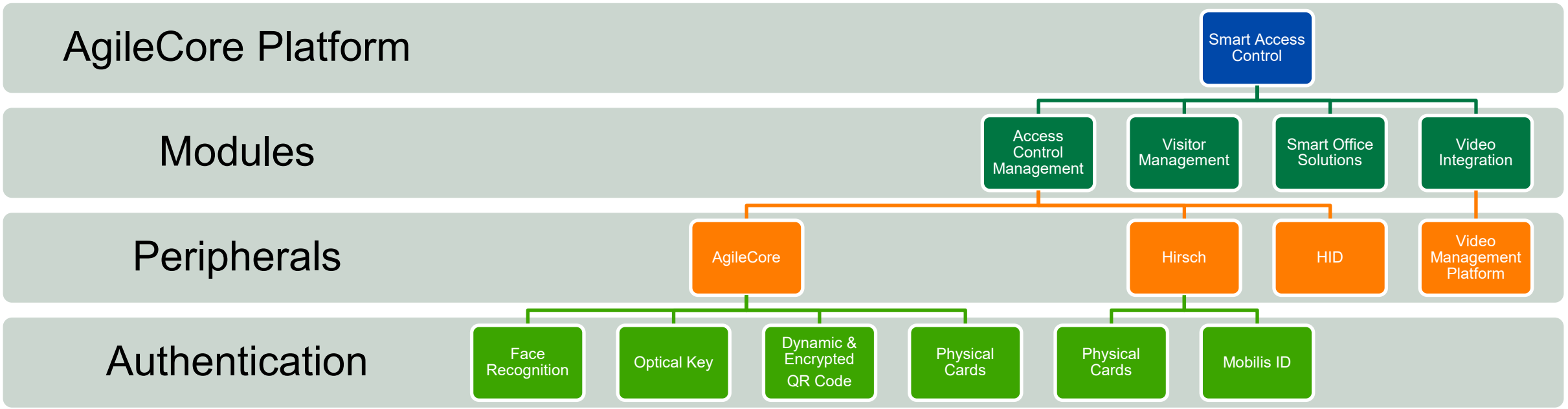
IEC61850-3

Military Marine

Medical

SCHMIDT

Smart Security Management



八達通 Octopus

Professional
Commitment
Service

Smart Security & Facility Management

Present and Action Layer

Control Room | Mobile Operation | Maintenance | Continuous Improvement

Connect & Analyze Layer

PSIM | FM Portal

Converging Fast

Video Management | ISMS | IBMS | Asset Management

Collection and Actuation Layers

CCTV | Access Control | Visitor | Carpark | Alarm | IOT | AFA | Lift | BMS

Supporting Technologies

Artificial Intelligence | Digital Twin | Connectivity | Cloud & Infrastructure | Open Standard

Confidential

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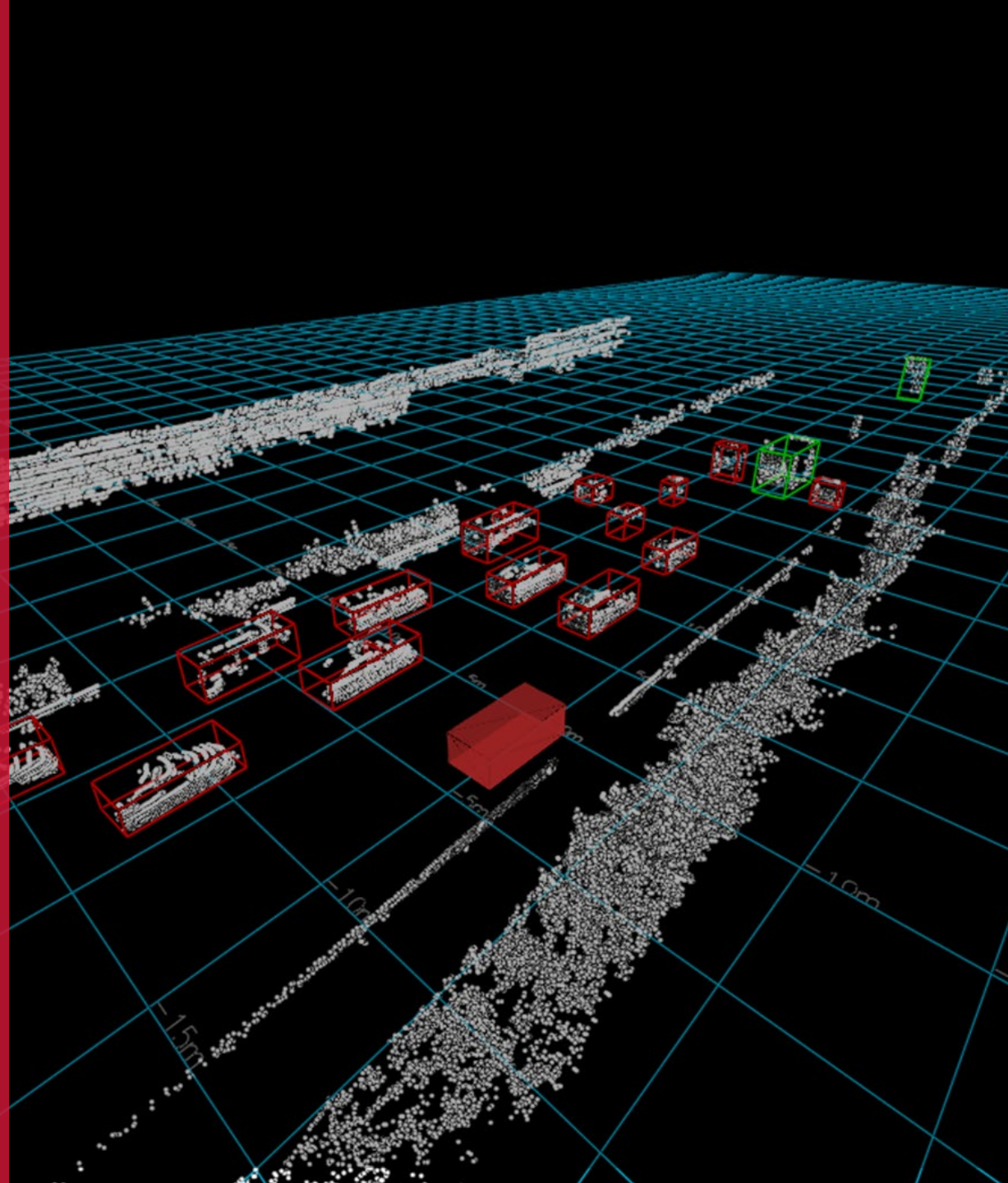
LiDAR perception solution



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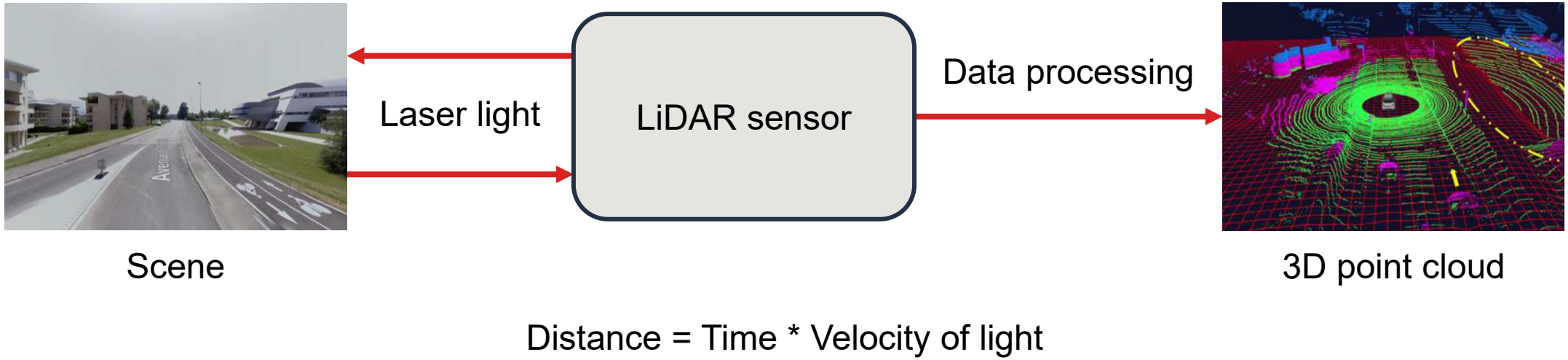
LiDAR Hardware

- LiDAR : Light Detection And Ranging
  - Measures distance to a target (Differences in laser return times and wavelengths)



Strength : **Range**, **Resolution**, **3 Dimension**, **Low light / Darkness**

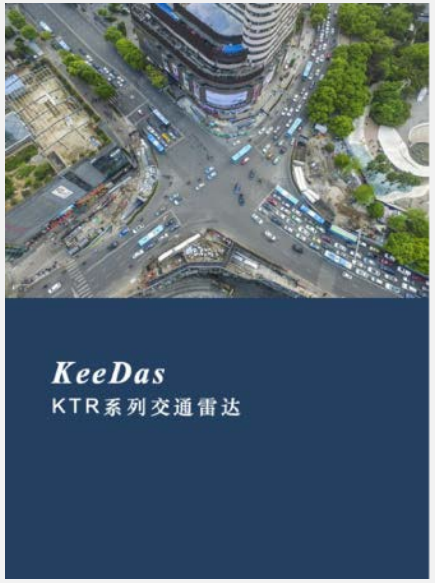
Strictly Private and Confidential

The company is invested and founded by global industry veterans from China, Italy and Belgium, and focuses on the development, integration and production of security and gating products. With a global vision, connectivity and innovative thinking of integrated development, the company is committed to integrating global excellent technology, products and market resources to build the most influential first-class professional products company.

KeeDas®

由来自中国，意大利和比利时的全球业界资深人士投资创办的专注于安防和门控类产品研发，整合和生产的公司。以全球视野，互联互通，融合发展的创新思维，致力于整合全球优秀技术，产品和市场资源，打造最具影响力的一流专业产品公司。

Available Products



KeeDas®

Live Broadcasting

Online LIVE session by ***ZOOM*** will be delivered
to those who are unable to attend the event physically.

Click on the below link to reserve your online ticket:
REGISTER for online session.

n link

SQX

QR code
for registering online live session

Register today!!!
Looking forward to see you there!!!
SQX
Professional
Commitment
Service